



**SUBJECT LIST  
EMBA/MBA (Evening) Programs**

Kohat - Islamabad - Lahore - Peshawar – Faisalabad – Karachi

EMBA: 2 years (Quarter 1 – 8)

MBA (Evening): 3.5 years (Quarter 1 – 14)

MBA (Evening): 2.5 years (Quarter 1 – 8, 13 & 14)

MBA (Evening): 1.5 years (Quarters, 3, 4, 7, 8 & 14)

Effective : Spring Quarter 2011

	General Management	Human Resource Management	Finance & Accounting	Banking & Finance
<b>1st Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>
<b>2nd Quarter</b>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Organization Theory</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Organization Theory</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Financial Accounting</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Financial Accounting</li> <li>Project Management Fundamentals</li> </ul>
<b>3rd Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Behavior – I</li> <li>Leadership</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior – I</li> <li>Leadership</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior – I</li> <li>Financial Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior – I</li> <li>Financial Management</li> </ul>
<b>4th Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Motivation</li> <li>Total Quality Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Motivation</li> <li>Total Quality Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Financial Analysis</li> <li>Financial Institutions</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Financial Analysis</li> <li>Financial Institutions</li> </ul>
<b>5th Quarter</b>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>Organizational Change</li> </ul>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>Organizational Change</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Marketing</li> <li>Advanced Fin. Accounting-I</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Marketing</li> <li>Banking Operations</li> </ul>
<b>6th Quarter</b>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Decision Making</li> <li>International Management</li> </ul>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Decision Making</li> <li>International Management</li> </ul>	<ul style="list-style-type: none"> <li>Advanced Fin. Accounting-II</li> <li>Managerial Accounting</li> <li>International Management</li> </ul>	<ul style="list-style-type: none"> <li>International Banking</li> <li>Services Marketing</li> <li>International Management</li> </ul>
<b>7th Quarter</b>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Human Resource Development</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Human Resource Development</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Advanced Financial Management</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Advanced Financial Management</li> <li>Project</li> </ul>
<b>8th Quarter</b>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Management of Training</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Management of Training</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Investment Management</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Investment Management</li> </ul>
<b>* Executive MBA Completed *</b>				
<b>9th Quarter</b>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Negotiation Strategies</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Recruitment &amp; Selection</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Cost Accounting-I</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Commercial Banking</li> </ul>
<b>10th Quarter</b>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Managing Performance</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Managing Performance</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Cost Accounting-II</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Mgt. of Financial Services</li> </ul>
<b>11th Quarter</b>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Conflict Management</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Compensation Management</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Auditing</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Auditing</li> </ul>
<b>12th Quarter</b>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Organizational Development</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Organizational Development</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Corporate Taxation</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Corporate Taxation</li> </ul>
<b>13th Quarter</b>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>
<b>14th Quarter</b>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>



EMBA: 2 years (Quarter 1 – 8)

MBA (Evening): 3.5 years (Quarter 1 – 14)

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MBA (Evening): 1.5 years (Quarters, 3, 4, 7, 8 & 14)

Effective : Spring Quarter 2011

	Project Management	Marketing	Environment Management	Development Studies
<b>1st Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>
<b>2nd Quarter</b>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Project Appraisal</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Principles of Marketing</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Project Appraisal</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Principles of Marketing</li> <li>Project Management Fundamentals</li> </ul>
<b>3rd Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Behavior – I</li> <li>Leadership</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior – I</li> <li>International Marketing</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-I</li> <li>Environment &amp; Development</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-I</li> <li>Environment &amp; Development</li> </ul>
<b>4th Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Project Imp. Management</li> <li>Total Quality Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Advanced Marketing Management</li> <li>Marketing Research</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Project Imp. Management</li> <li>Total Quality Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Project Imp. Management</li> <li>Total Quality Management</li> </ul>
<b>5th Quarter</b>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>MS Project Management</li> </ul>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>Marketing Tactics</li> </ul>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>Environmental Impact Assessment</li> </ul>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>Environmental Impact Assessment</li> </ul>
<b>6th Quarter</b>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Decision Making</li> <li>International Management</li> </ul>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Sales Management</li> <li>Principles of Advertising</li> </ul>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Decision Making</li> <li>Int. to Development Studies</li> </ul>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Decision Making</li> <li>Int. to Development Studies</li> </ul>
<b>7th Quarter</b>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Financial Analysis</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Services Marketing</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Sustainable Development</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Sustainable Development</li> <li>Project</li> </ul>
<b>8th Quarter</b>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Technology Acquisition</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Strategic Marketing</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Environmental Economics</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Rural Development</li> </ul>
<b>* Executive MBA Completed *</b>				
<b>9th Quarter</b>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Negotiation Strategies</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Brand Management</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Environmental Pollution</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Gender &amp; Development</li> </ul>
<b>10th Quarter</b>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Managing Performance</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Retail Management</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Poverty Alleviation</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Poverty Alleviation</li> </ul>
<b>11th Quarter</b>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Conflict Management</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Consumer Behavior - I</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Environmental Regulation</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Development Economics</li> </ul>
<b>12th Quarter</b>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Project Risk Management</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Consumer Behavior – II</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Environmental Hazards</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Environmental Hazards</li> </ul>
<b>13th Quarter</b>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>
<b>14th Quarter</b>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>



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## EMBA/MBA (Evening) Programs

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MBA (Evening): 1.5 years (Quarters, 3, 4, 7, 8 & 14)

Effective : Spring Quarter 2011

	Hotel & Tourism Management	MIS/IT	Health Management	Disaster Risk Management
<b>1<sup>st</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Communication</li> <li>Principles of Management</li> </ul>
<b>2<sup>nd</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Principles of Marketing</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Project Appraisal</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Project Appraisal</li> <li>Project Management Fundamentals</li> </ul>	<ul style="list-style-type: none"> <li>Research Methods</li> <li>Project Appraisal</li> <li>Project Management Fundamentals</li> </ul>
<b>3<sup>rd</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Behavior – I</li> <li>Travel &amp; Tourism Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior – I</li> <li>Int. to Information Technology</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-I</li> <li>Leadership</li> </ul>	<ul style="list-style-type: none"> <li>Fund. of Disaster Risk Management</li> <li>Principles of Disaster Management</li> </ul>
<b>4<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Advanced Marketing Management</li> <li>Marketing Research</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Operating Systems</li> <li>Total Quality Management</li> </ul>	<ul style="list-style-type: none"> <li>Organizational Behavior-II</li> <li>Project Imp. Management</li> <li>Total Quality Management</li> </ul>	<ul style="list-style-type: none"> <li>Crisis Management</li> <li>Disaster Preparedness &amp; Mgt</li> <li>Post Disaster Management</li> </ul>
<b>5<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>Hotel Management</li> </ul>	<ul style="list-style-type: none"> <li>Finance Accounting</li> <li>Relational Database Mgt Systems</li> </ul>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>HRM for Health</li> </ul>	<ul style="list-style-type: none"> <li>Financial Accounting</li> <li>MS Project Management</li> </ul>
<b>6<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Sales Management</li> <li>Front Office Management</li> </ul>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Decision Making</li> <li>Object Oriented Programming</li> </ul>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Decision Making</li> <li>Health Planning</li> </ul>	<ul style="list-style-type: none"> <li>Basic Finance</li> <li>Decision Making</li> <li>Disaster &amp; Development</li> </ul>
<b>7<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Food &amp; Beverage Management</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>E-Commerce</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Hospital Management</li> <li>Project</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management –I</li> <li>Financial Analysis</li> <li>Project</li> </ul>
<b>8<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Hotel Operations</li> <li>Marketing for Hospitality</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>ORACLE Developer 2000</li> <li>Advanced Computer Networks</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Management in General Practice</li> </ul>	<ul style="list-style-type: none"> <li>Human Resource Management-II</li> <li>Strategic Management</li> <li>Disaster Management Policy</li> </ul>
<b>* Executive MBA Completed *</b>				
<b>9<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Hotel Financial Management</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>SQL, PL/SQL</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Public Health Management</li> </ul>	<ul style="list-style-type: none"> <li>Business Mathematics</li> <li>Disaster Risk Reduction</li> </ul>
<b>10<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Travel Agency Management</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Web Development</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Poverty Alleviation</li> </ul>	<ul style="list-style-type: none"> <li>Business Statistics</li> <li>Management of WMD Disasters</li> </ul>
<b>11<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Consumer Behavior-I</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Software Engineering</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Epidemiology</li> </ul>	<ul style="list-style-type: none"> <li>Principles of Economics</li> <li>Environmental Regulations</li> </ul>
<b>12<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Consumer Behavior-II</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Software Project Management</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Health Policy</li> </ul>	<ul style="list-style-type: none"> <li>Management Information Systems</li> <li>Advanced Crisis Management</li> </ul>
<b>13<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>	<ul style="list-style-type: none"> <li>Knowledge Management</li> <li>Entrepreneurship</li> </ul>
<b>14<sup>th</sup> Quarter</b>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>	<ul style="list-style-type: none"> <li>Master Thesis (1.5 years) 6 months</li> <li>Internship (2.5/3.5 years) 3 months</li> </ul>