

**Vacancy/Position****Corporate Sales Executive-LHR**

No. of positions	01
Min exp required	1-2 years
Age limit	25 years
Min Education	BBA/MBA/BA
Job Type	Permanent
Gender	Male
Salary Range	18K
Other benefits	Mobile Sim/Fuel
OTE	4%
Probation	1 month
Location	Lahore Office

**Skills Required:**

Sales, quick learner, technical savvy, MS office, Communication skills (verbal/oral)

**If you are:**

- If you have extreme learning and seeking ability
- Technical savvy and always curious to learn technology
- If you are passionate, have fire to succeed and self starter
- If you are ready to take challenges, make suspecting and convince potential clients to bring onboard
- Having impressive communication skills (both written/oral) and make long term business relationship with corporate customers
- Entrepreneurship spirit and ready to work for start-up setup

**If you can do:**

- Prepare suspecting client list and share daily/weekly/monthly suspecting sheet with the management
- Set up meeting with corporate clients and close deals
- Should be able to meet targets
- Prepare daily meeting/visiting reports
- Draft suspecting letters/emails and search for suspecting clients through internet/other sources
- Accompany senior management in corporate meetings for existing and new clients
- Keep good relationship with existing and old clients

- Should have competition knowledge, market dynamics and developments
- Should be able to spend 70% of your time in field and meeting new customers
- Keep strong follow up on pending payments and ensure complete sales cycle from suspecting till payments made
- Ensure smooth service delivery with the help of installation teams
- Able to maintain office hygiene and professional working relationship with colleagues and management
- Should be a great team player
- Should act as company policies and sales manual
- Know how to carry impressive personality and keep yourself groomed
- If you can handle pressure and perform during pressure

**Benefits:**

- You will a chance to work with experienced, highly professional and visionary entrepreneurs
- Be a part of winning team and growing organization
- Become proud founding member when it comes to taking company to new heights
- Market competitive salary and benefits
- Day to day learning new technologies
- Shape your career in sales/marketing/technology and learn sales techniques by highly technical and experienced teams
- Should have career mentorship and counseling for personal & career growth
- Yearly performance bonus